



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : [200101017024 (552781-X)])

(Incorporated in Malaysia)

**UNAUDITED CONDENSED INTERIM FINANCIAL STATEMENTS
FOR THE QUARTER AND TWELVE MONTHS ENDED 31 DECEMBER 2020**

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Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : [200101017024 (552781-X)])

(Incorporated in Malaysia)

**UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME**

FOR THE QUARTER AND TWELVE MONTHS ENDED 31 DECEMBER 2020

	3 months ended		12 months ended	
	31/12/2020 RM'000	31/12/2019 RM'000	31/12/2020 RM'000	31/12/2019 RM'000
Revenue	76,042	77,116	297,061	295,619
Cost of sales	(46,494)	(44,334)	(172,291)	(165,025)
Gross profit	29,548	32,782	124,770	130,594
Other income	4,427	796	6,258	3,693
Selling & Distribution expenses	(17,181)	(17,260)	(68,622)	(70,639)
Administrative expenses	(6,730)	(7,218)	(25,870)	(26,869)
Other expenses	(4,076)	(2,528)	(4,961)	(3,568)
Results from operating activities	5,988	6,572	31,575	33,211
Finance income	184	401	1,151	1,601
Finance cost	(555)	(593)	(2,165)	(2,456)
Share of result of associate	(91)	378	(298)	(524)
Profit before tax	5,526	6,758	30,263	31,832
Income tax expense	(1,354)	(3,133)	(8,104)	(9,354)
Profit for the period	4,172	3,625	22,159	22,478
Other comprehensive income, net of tax Items that may be reclassified subsequently to profit or loss				
Foreign currency translation differences for foreign operations	185	274	850	(197)
Total other comprehensive income / (expenses) for the period	185	274	850	(197)
Total comprehensive income for the period	4,357	3,899	23,009	22,281



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : [200101017024 (552781-X)])
(Incorporated in Malaysia)

UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF PROFIT OR LOSS AND
OTHER COMPREHENSIVE INCOME (CONTINUED)

FOR THE QUARTER AND TWELVE MONTHS ENDED 31 DECEMBER 2020

	3 months ended		12 months ended	
	31/12/2020 RM'000	31/12/2019 RM'000	31/12/2020 RM'000	31/12/2019 RM'000
Attributable to:				
Owners of the Company	4,221	3,787	21,976	23,012
Non-controlling interests	(49)	(162)	183	(534)
Profit for the period	4,172	3,625	22,159	22,478
Total comprehensive income attributable to:				
Owners of the Company	4,389	4,044	22,821	22,787
Non-controlling interests	(32)	(145)	188	(506)
Total comprehensive income for the period	4,357	3,899	23,009	22,281
Earnings per share (EPS) attributable to owners of the Company (sen):				
Basic EPS	3.00	2.71	15.68	16.54
Diluted EPS	2.99	2.71	15.61	16.50

Included in the profit for the period are:

	3 months ended		12 months ended	
	31/12/2020 RM'000	31/12/2019 RM'000	31/12/2020 RM'000	31/12/2019 RM'000
interest income	(184)	(401)	(1,151)	(1,601)
other income including investment income	(91)	(93)	(367)	(374)
interest expenses	555	593	2,165	2,456
depreciation and amortisation	4,103	3,701	14,780	14,087
provision for and write off of receivables	46	92	466	947
writedown and written off of inventories	165	130	1,942	713
foreign exchange loss or (gain)	511	234	959	(2,017)

The above consolidated statements of profit or loss and other comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2019.



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : [200101017024 (552781-X)])
(Incorporated in Malaysia)
CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2020

	As at 31/12/2020 RM'000 <i>Unaudited</i>	As at 31/12/2019 RM'000 <i>Audited</i>
ASSETS		
Property, plant and equipment	142,291	146,403
Intangible assets	4,819	4,891
Investment in associates	1,419	1,688
Deferred tax assets	176	235
Non-current Assets	148,705	153,217
Inventories	131,756	105,958
Trade receivables	58,228	64,614
Other receivables	21,482	16,825
Amount due from affiliated companies	151	106
Amount due from an associate	205	428
Current tax assets	1,330	506
Cash & cash equivalents	86,889	90,083
Current Assets	300,041	278,520
TOTAL ASSETS	448,746	431,737
EQUITY AND LIABILITIES		
Share capital	151,641	148,912
Other reserves	3,724	2,838
Retained earnings	187,231	176,437
Equity Attributable to Owners of the Company	342,596	328,187
Non-controlling interests	5,596	5,408
Total Equity	348,192	333,595
Deferred taxation	9,390	9,023
Loans and borrowings	23,710	28,831
Post-employment benefits	512	369
Lease liabilities	3,886	6,460
Non-current Liabilities	37,498	44,683
Trade payables	11,920	15,004
Other payables	16,235	16,631
Refund liability	1,600	1,411
Amount due to affiliated companies	3,110	6,629
Loans and borrowings	26,739	9,915
Current tax liabilities	468	1,151
Lease liabilities	2,984	2,718
Current Liabilities	63,056	53,459
Total Liabilities	100,554	98,142
TOTAL EQUITY AND LIABILITIES	448,746	431,737
Net assets per share attributable to owners of the Company (RM)	2.43	2.35

The above consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2019.



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : [200101017024 (552781-X)])
(Incorporated in Malaysia)

UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE TWELVE MONTHS ENDED 31 DECEMBER 2020

RM'000	← Non-distributable		Distributable →		Total	Non-controlling interest	Total equity
	Share capital	Exchange fluctuation reserve	Share option reserve	Retained earnings			
At 1 January 2019	145,261	307	2,742	165,290	313,600	5,914	319,514
Foreign currency translation differences for foreign operations	-	(225)	-	-	(225)	28	(197)
Total other comprehensive income for the period	-	(225)	-	-	(225)	28	(197)
Profit for the period	-	-	-	23,012	23,012	(534)	22,478
Total comprehensive income for the period	-	(225)	-	23,012	22,787	(506)	22,281
Dividends to owners of the Company	-	-	-	(11,865)	(11,865)	-	(11,865)
Change in ESOS Fair Value	-	-	684	-	684	-	684
Issuance of ordinary shares pursuant to ESOS	3,046	-	-	-	3,046	-	3,046
Share based payment transaction	-	-	(65)	-	(65)	-	(65)
Total transactions with owners of the Company	3,046	-	619	(11,865)	(8,200)	-	(8,200)
Transfer to share capital for share options exercised	605	-	(605)	-	-	-	-
At 31 December 2019	148,912	82	2,756	176,437	328,187	5,408	333,595
At 1 January 2020	148,912	82	2,756	176,437	328,187	5,408	333,595
Foreign currency translation differences for foreign operations	-	845	-	-	845	5	850
Total other comprehensive income for the period	-	845	-	-	845	5	850
Profit for the period	-	-	-	21,976	21,976	183	22,159
Total comprehensive income for the period	-	845	-	21,976	22,821	188	23,009
Dividends to owners of the Company	-	-	-	(11,246)	(11,246)	-	(11,246)
Issuance of ordinary shares pursuant to ESOS	2,224	-	-	-	2,224	-	2,224
Share based payment transaction	-	-	610	-	610	-	610
Share option granted under ESOS forfeited	-	-	(64)	64	-	-	-
Total transactions with owners of the Company	2,224	-	546	(11,182)	(8,412)	-	(8,412)
Transfer to share capital for share options exercised	505	-	(505)	-	-	-	-
At 31 December 2020	151,641	927	2,797	187,231	342,596	5,596	348,192

The above consolidated statement of changes in equity should be read in conjunction with the audited financial statements for the year ended 31 December 2019.



Y.S.P. SOUTHEAST ASIA HOLDING BHD. (Company no : [200101017024 (552781-X)])
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UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE TWELVE MONTHS ENDED 31 DECEMBER 2020

	12 months ended	
	31/12/2020	31/12/2019
	RM '000	RM '000
Cash flows from operating activities		
Profit before tax	30,263	31,832
Other adjustments	21,167	18,576
Operating profit before changes in working capital	51,430	50,408
Net change in current assets	(27,687)	(6,106)
Net change in current liabilities	(5,674)	(1,650)
Cash generated from operations	18,069	42,652
Tax paid	(9,178)	(10,077)
Net cash generated from operating activities	8,891	32,575
Cash flows from investing activities		
Interest received	1,151	1,601
Proceeds from disposal of property, plant and equipment	218	5
Purchase of property, plant and equipment	(10,384)	(3,896)
Net cash used in investing activities	(9,015)	(2,290)
Cash flows from financing activities		
Interest paid	(2,348)	(2,748)
Dividends paid	(11,246)	(11,865)
Proceeds from issuance of ordinary shares-ESOS, net of expenses	2,224	3,046
Drawdown of term loans / revolving credit	20,314	4,339
Repayment of term loans / hire purchase creditors	(8,405)	(6,756)
Payment of lease liabilities	(2,980)	(2,310)
Net cash from / (used in) financing activities	(2,441)	(16,294)
Net increase in cash and cash equivalents	(2,565)	13,991
Effect on foreign exchange rate changes	(629)	(549)
Cash and cash equivalents at 1 January	90,083	76,641
Cash and cash equivalents at 31 December	86,889	90,083
	31/12/2020	31/12/2019
	RM '000	RM '000
Composition of cash and cash equivalents		
Cash and bank balances	44,947	40,615
Fixed deposits with licensed banks	41,942	49,468
	86,889	90,083



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NOTES TO THE INTERIM FINANCIAL REPORT - 31 DECEMBER 2020

A1 Basis of Preparation

The condensed consolidated interim financial statements are unaudited and have been prepared in accordance with the requirements of MFRS 134 and IAS 34 "Interim Financial Reporting" and paragraph 9.22 of the Main Market Listing Requirements of Bursa Malaysia Securities Berhad.

The condensed consolidated interim financial statements should be read in conjunction with the audited financial statements for the year ended 31 December 2019. The explanatory notes attached to the condensed report provide an explanation of events and transactions that are significant to an understanding of the changes in the financial position and performance of the Group since the financial year ended 31 December 2019.

A2 Changes in Accounting Policies

The accounting policies and method of computation adopted for the condensed interim financial statements are consistent with those adopted for the annual audited financial statements for the year ended 31 December 2019.

Standards, Amendments and Annual Improvements to Standards that are applicable and effective to the Group beginning on 1 January 2020 are as follows:

- Amendments to MFRS 3, Business Combinations – Definition of a Business
- Amendments to MFRS 101, Presentation of Financial Statements and MFRS 108, Accounting Policies, Changes in Accounting Estimates and Errors – Definition of Material
- Amendments to MFRS 9, Financial Instruments, MFRS 139, Financial Instruments: Recognition and Measurement and MFRS 7, Financial Instruments: Disclosures – Interest Rate Benchmark Reform

The initial application of the amendments to standards does not have any material financial impact to the current period and prior period financial statements of the Group.

A3 Auditors' Report on Preceding Annual Financial Statements

The auditors' report on the audited financial statements for the year ended 31 December 2019 was not qualified.

A4 Seasonal or Cyclical Factors

The Group's operations are not materially affected by any seasonal or cyclical factors.

A5 Unusual Items due to their Nature, Size or Incidence

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter and twelve months ended 31 December 2020.

A6 Material Changes in Estimates

There were no changes in estimates that have any material effect on the quarter and twelve months ended 31 December 2020.

A7 Debt and Equity Securities

During the quarter and twelve months ended 31 December 2020, the Company has issued 1,176,000 new ordinary shares pursuant to the exercise of Company's ESOS as follows:

Exercise Price RM	No. of Shares Issued	Cash Proceeds RM
1.49	<u>24,000</u>	<u>35,760</u>
1.82	<u>771,000</u>	<u>1,403,220</u>
1.89	<u>253,000</u>	<u>478,170</u>
2.40	<u>128,000</u>	<u>307,200</u>

A8 Dividends Paid

In respect of the year 31 December 2019, the Company paid a first and final dividend totalling RM11.25 million on 25th August 2020.

A9 Segment Information

The Group is organised based on three major business segments as described below. The basis of segmentation was based on information reported internally to the Managing Director of the Group.

Performance is measured based on segment profit before tax and the total of segment assets are measured based on all assets (including goodwill) of a segment that are reviewed by the Group. Segment total asset is used to measure the return of assets of each segment.

There are no changes in the segment reported in the last audited financial statements.

Year-to-date ended 31 December 2020	Investment holding RM'000	Trading RM'000	Manufacturing RM'000	Inter-company Elimination RM'000	Total RM'000
Revenue from external customer	-	45,743	251,318	-	297,061
Inter-segment revenue	16,621	988	41,831	(59,440)	-
Total revenue	16,621	46,731	293,149	(59,440)	297,061
Segment profit before tax	13,926	2,189	25,433	(11,285)	30,263
Segment assets	207,832	62,972	401,233	(223,291)	448,746
Segment liabilities	10,282	35,826	201,715	(147,269)	100,554

Year-to-date ended 31 December 2019	Investment holding RM'000	Trading RM'000	Manufacturing RM'000	Inter-company Elimination RM'000	Total RM'000
Revenue from external customer	-	44,304	251,315	-	295,619
Inter-segment revenue	16,314	736	38,670	(55,720)	-
Total revenue	16,314	45,040	289,985	(55,720)	295,619
Segment profit before tax	14,793	2,545	29,258	(14,764)	31,832
Segment assets	198,687	63,834	380,017	(210,801)	431,737
Segment liabilities	6,312	37,563	193,854	(139,587)	98,142

Geographical segments	Total revenue	
	31/12/2020 RM'000	31/12/2019 RM'000
Malaysia	202,631	208,327
Singapore	26,676	27,068
Vietnam	23,786	21,267
Philippines	3,039	5,613
Cambodia	6,338	6,890
Myanmar	2,761	3,546
Brunei	2,962	3,083
Indonesia	5,531	4,209
Thailand	6,083	4,586
Africa	10,842	7,258
Other countries	6,412	3,772
	297,061	295,619

Investment holding FY20 vs FY19

Holding company's posted a lower profit before tax at RM13.93 million in FY20 compared to RM14.79 in FY19 due to higher impairment losses on investment in subsidiaries were recorded at the end of the year.

Trading FY20 vs FY19

Trading segment reported a lower profit before tax of RM2.19 million in FY20 compared to profit before tax of RM2.55 million in FY19 resulting from higher cost of goods sold in the product mix during the year under review.

Manufacturing FY20 vs FY19

Manufacturing segment recorded revenue of RM293.15 million in FY20, 1.1% higher than the revenue of RM289.99 million recorded in FY19. This was mainly due to increase in sales revenue from overseas market. The profit before tax for FY20 posted lower at RM25.43 million compared to RM29.26 million in FY19 due to higher cost of goods sold in product mix during the year under review.

A10 Valuations of Property, Plant and Equipment

Property, plant and equipment of the Group are stated at cost less accumulated depreciation and any accumulated impairment losses where applicable.

There is no revaluation of property, plant and equipment during the period under review.

A11 Subsequent Events

There were no material events subsequent to the end of the current quarter.

A12 Changes in the Composition of the Group

There were no changes in the composition of the Group during the quarter and twelve months ended 31 December 2020.

A13 Contingent Liabilities

There were no significant changes in contingent liabilities since 31 December 2019.

A14 Capital Commitment

Capital commitment expenditure not provided for in the condensed report as at the end of the financial period were as follows:

	Contracted but not provided for RM'000
Plant & machinery and other assets	<u>3,658</u>

A15 Related Party Transactions

Significant related party transactions are as follows:

	12 months ended	
	31/12/2020 RM'000	31/12/2019 RM'000
<u>Corporation related to substantial shareholder</u>		
Purchase of pharmaceutical products	12,541	14,595
Consultancy fees payable	10	59
Rental payable	60	90
	<u>12,611</u>	<u>14,744</u>
<u>Companies in which certain Directors have interest</u>		
Purchase of raw materials	14,964	6,401
Sales of pharmaceutical products	(818)	(876)
	<u>14,146</u>	<u>5,525</u>

A16 Financial Instruments

The carrying amounts of cash and cash equivalents, short term receivables and payables and short-term borrowings approximate their fair values due to the relatively short term nature of these financial instruments.

The fair values of other financial assets and liabilities not carried at fair value, together with the carrying amounts shown in the statements of financial position, are as follows:

	As at 31/12/2020		As at 31/12/2019	
	Carrying amount RM'000	Fair value RM'000	Carrying amount RM'000	Fair value RM'000
Long term loans and borrowings	21,929	21,095	23,899	23,136
Long term finance lease liabilities	1,781	1,711	4,932	4,647
	<u>23,710</u>	<u>22,806</u>	<u>28,831</u>	<u>27,783</u>

**PART B - EXPLANATORY NOTES PURSUANT TO APPENDIX 9B OF THE LISTING REQUIREMENTS OF
BURSA MALAYSIA SECURITIES BERHAD**

B1 Review of Performance

	3 months ended		Variance		12 months ended		Variance	
	31/12/2020 RM'000	31/12/2019 RM'000	RM'000	%	31/12/2020 RM'000	31/12/2019 RM'000	RM'000	%
Revenue	76,042	77,116	(1,074)	(1.4)	297,061	295,619	1,442	0.5
Operating profit	5,988	6,572	(584)	(8.9)	31,575	33,211	(1,636)	(4.9)
Profit before interest and tax	5,897	6,950	(1,053)	(15.2)	31,277	32,687	(1,410)	(4.3)
Profit before tax	5,526	6,758	(1,232)	(18.2)	30,263	31,832	(1,569)	(4.9)
Profit after tax	4,172	3,625	547	15.1	22,159	22,478	(319)	(1.4)
Profit attributable to owners of the Company	4,221	3,787	434	11.5	21,976	23,012	(1,036)	(4.5)

The Group's FY 2020 revenue grew marginally to RM297.06 million, compared with the revenue of RM295.62 million in FY2019, driven by increase demand from overseas market.

For the year ended 31 December 2020, the Group recorded a lower profit before tax of RM30.26 million as compared to RM31.83 million in the same period last year attributed to higher cost of goods sold in product mix.

B2 Comparison with the Preceding Quarter's Results

	Qtr 4 (31/12/2020) RM'000	Qtr 3 (30/09/2020) RM'000	Variance	
			RM'000	%
Revenue	76,042	72,754	3,288	4.5
Operating profit	5,988	2,309	3,679	159.3
Profit before interest and tax	5,897	2,262	3,635	160.7
Profit before tax	5,526	1,967	3,559	180.9
Profit after tax	4,172	602	3,570	593.0
Profit attributable to owners of the Company	4,221	260	3,961	1523.5

The Group's revenue grew 4.5% to RM76.04 million for the current quarter as compared to RM72.75 million for the immediate preceding quarter ("3Q20"). The increase was mainly attributed to an increase in demand from overseas market during the recovery movement control order (RMCO).

The Group's profit before tax was up 180.9% to RM5.53 million for the current quarter as compared to RM1.97 million for the immediate preceding quarter mainly due to an increase in demand from overseas market during the year under review .

B3 Prospects of the Group

In January 2021, the Government has reintroduced MCO 2.0 on almost all states in Malaysia and the MCO 2.0 was further extended to March 2021. Despite the extension, subject to the severity of Covid 19 on certain states, some states are placed under Recovery Mandatory Control Orders ("RMCO"); Conditional Mandatory Control Orders ("CMCO") or Enhanced Mandatory Control Orders ("EMCO").

The various restrictions imposed are not expected to have significant impact on the Group's business or its outlook and prospects for 2021 which may well be improved by the roll out of vaccines by Governments worldwide.

On prospects, the Group will continue to introduce new and suitable products in the market segment and remain optimistic of its business despite the challenging market outlook.

B4 Profit Forecast or Profit Guarantee

There were no profit forecast or profit guarantee issued by the Group.

B5 Taxation

Details of taxation are as follows :-

	3 months ended		12 months ended	
	31/12/2020 RM'000	31/12/2019 RM'000	31/12/2020 RM'000	31/12/2019 RM'000
Current tax	1,288	3,218	8,256	9,363
Deferred tax	66	(85)	(152)	(9)
	<u>1,354</u>	<u>3,133</u>	<u>8,104</u>	<u>9,354</u>

Income tax is calculated at the Malaysian statutory tax rate of 24%. (2019: 24%)

The Group's effective tax rate for the current quarter was higher than the statutory tax rate principally due to certain expenses which were not deductible for tax purposes.

B6 Corporate Proposals

There were no corporate proposals announced by the Company as at the reporting date.

B7 Borrowings and Debt Securities

The details of the Group borrowings as at 31 December 2020 are as follows :

31 December 2020	Denominated in Foreign Currency		RM Equivalent
	USD'000	SGD'000	RM'000
Current			
Secured revolving credit	-	-	14,500
<u>Secured bank loans:</u>			
- Domestic	-	-	5,625
- Foreign	700	34	2,945
<u>Hire purchase creditor:</u>			
- Domestic	-	-	3,633
- Foreign	-	12	36
	<u>700</u>	<u>46</u>	<u>26,739</u>
Non-current			
<u>Secured bank loans:</u>			
- Domestic	-	-	17,605
- Foreign	1,000	94	4,324
<u>Hire purchase creditor:</u>			
- Domestic	-	-	1,750
- Foreign	-	10	31
	<u>1,000</u>	<u>104</u>	<u>23,710</u>
Total borrowings	<u>1,700</u>	<u>150</u>	<u>50,449</u>
31 December 2019			
Current			
Secured revolving credit	-	-	4,500
<u>Secured bank loans:</u>			
- Domestic	-	-	1,674
- Foreign	-	34	104
<u>Hire purchase creditor:</u>			
- Domestic	-	-	3,603
- Foreign	-	11	34
	<u>-</u>	<u>45</u>	<u>9,915</u>
Non-current			
<u>Secured bank loans:</u>			
- Domestic	-	-	20,620
- Foreign	700	129	3,280
<u>Hire purchase creditor:</u>			
- Domestic	-	-	4,862
- Foreign	-	23	69
	<u>700</u>	<u>152</u>	<u>28,831</u>
Total borrowings	<u>700</u>	<u>197</u>	<u>38,746</u>

As at the reporting date, the Group had not issued any debt securities.

B8 Material Litigation

There was no material litigation against the Group as at the reporting date.

B9 Proposed Dividend

No dividend was proposed during the quarter ended 31 December 2020.

B10 Earnings Per Share

	3 months ended		12 months ended	
	31/12/2020	31/12/2019	31/12/2020	31/12/2019
i) Basic Earnings Per Share				
Profit attributable to owners of the Company (RM'000)	4,221	3,787	21,976	23,012
Weighted average number of ordinary shares in issue ('000)	140,740	139,586	140,172	139,125
Basic Earnings Per Share (sen)	3.00	2.71	15.68	16.54
ii) Diluted Earnings Per Share				
Profit attributable to owners of the Company (RM'000)	4,221	3,787	21,976	23,012
Weighted average number of ordinary shares in issue ('000)	140,740	139,586	140,172	139,125
Effect of dilution-Share options ('000)	391	282	650	356
Adjusted weighted average number of ordinary shares in issue ('000)	141,131	139,868	140,822	139,481
Diluted Earnings Per Share (sen)	2.99	2.71	15.61	16.50

The basic and diluted earnings per share are calculated by dividing profit for the period attributable to owners of the Company over the weighted average number of ordinary shares in issue.